



# SERVICES & FEES:

ACO CERTIFICATION LTD  
 P: 07 3350 5706 E: info@aco.net.au  
 18 Eton St, PO Box 810, Nundah Q 4012  
 ABN 74 099 884 983

## IT IS IMPORTANT TO UNDERSTAND:

1. All fees in this schedule are GST EXCLUSIVE except where marked otherwise.
2. All fees and levies are non-refundable.
3. Soil and Tissue Tests (Table 5) and Product and Label Assessments (Table 6) are additional costs.
4. Regional Audit Fees (RAF) – refer to Table 8.
5. Industry Development Levy (IDL) – refer to Table 9. ACO certified producers, processors and wholesalers incur an IDL fee.
6. Table 6 – Label and product assessment costs apply to all customers where applicable.
7. Miscellaneous services are provided and charged at \$185 /hour as incurred – please contact ACO.

**TABLE 1: CERTIFICATION OF DOMESTIC OPERATIONS (NATIONAL STANDARD/ACOS)**

|  | Application Costs                                  | Annual & Ongoing Costs |
|--|--|------------------------|
| Producer   | \$550 + RAF + Soil/Tissue Tests (if app)           | RAF + IDL (if app)     |
| Processor/Wholesaler/Exporter/Re-Packer/Importer                         | \$550 + RAF + Product and Label approval (Table 6) | RAF + IDL (if app)     |
| Contract Processor (processors with multiple clients apply as Processor) | \$550 + RAF  | RAF                    |
| Retailer/Restaurant/Storage  | \$550  | \$550                  |

**TABLE 2: REGISTERED PRODUCTS**

|                | Application Costs                                  | Annual & Ongoing Costs  |
|----------------|--|---|
| Allowed Inputs | \$550 + RAF + Product and Label approval (Table 6) | Alternating between RAF or \$350 + Industry Compliance Testing Fee \$325 + 1st Product Registration Fee \$1,295 [plus \$90/product thereafter and capped at 20 products]. |

**TABLE 3: EXPORT CERTIFICATION SERVICES & DOCUMENTATION**

|                              | Application Costs              | Annual & Ongoing Costs     |
|------------------------------|--------------------------------|----------------------------|
| Chinese CNCA via COFCC       | Please contact ACO             | Please contact ACO         |
| European (EU)                | \$550 + RAF                    | As per application costs ^ |
| IFOAM Seal                   | \$550 + RAF                    | As per application costs ^ |
| Japan (JAS) Certification    | \$550 + RAF + training \$550 * | As per application costs ^ |
| USA (USDA NOP) Certification | \$550 + RAF                    | As per application costs ^ |
| Korean Certification         | \$550 + RAF                    | As per application costs ^ |

### Organic Produce Certificates (OPC) & Transaction Certificates

Exporter ACO certified \$55/certificate  
 Exporter not ACO certified \$95/certificate

\*JAS training is mandatory in the first year only, or if personnel change

^ Multiple certifications will only incur a single RAF cost

**TABLE 4: CERTIFICATION OF INTERNATIONAL OPERATIONS (GST Exclusive)**

|                              | Application Costs (per operation)  | Annual & Ongoing Costs (per operation)   |
|------------------------------|--|--|
| All International Operations | \$550 + audit fee \$1,175/day (min 1 day) + travel \$500/day +review, licensing and certification administration \$500/operation | Audit fee \$1,175/day (min 1 day) + travel \$500/day +review, licensing and certification administration \$500/operation |

Travel (eg flights), accommodation, meals etc charged to client at cost

**TABLE 5: ADDITIONAL INSPECTIONS AND SOIL AND TISSUE TESTING**

Prices vary subject to laboratory used and number of samples required.

|   |   |
|---|---|
| Soil test for 16 heavy metals<br>Tissue/Soil test includes any of the following 3: OC/OP/SP/Triazines/Herbicide-Fungicide<br>Comprehensive soil/tissue test for pesticides + 8 heavy metals | All testing is charged at cost including a percentage administration fee.<br>These tests will range from approximately \$200 - \$400. |
|---|---|



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**TABLE 6: LABEL AND PRODUCT ASSESSMENTS & OTHER COSTS**

**Label and Product Assessments**

|                                    |                 |  |  |
|------------------------------------|-----------------|--|--|
| Product assessment                 | \$70/product    | Label assessment                       | \$50/label                                     |
| Natural Ingredient (food/cosmetic) | \$70 evaluation | Non Organic Ingredient (food/cosmetic) | \$175 registration on ACO website (Annual Fee) |

**Other Registrations, Training & Administration**

|  |       |  |       |
|--|-------|--|-------|
| Fast Track Certification (per operation) | \$550 | Additional Property incorporated into existing certification | \$550 |
|--|-------|--|-------|

**TABLE 7: OTHER CERTIFICATION SERVICES**

|  | Application Costs  | Annual & Ongoing Costs                             |
|--|--|--|
| Cosmetics Organic & Natural Standards (COSMOS) | \$550 + RAF  | \$550 + COSMOS Service Levy (Refer Table 10) + RAF |
| COSMOS Product Licence Fee                     | \$70/product   | COSMOS Annual Product Renewal \$25/product         |
| COSMOS Product Registration Fee                | \$70/product   |  |
| COSMOS Label Approval                          | \$70/label   |  |
| Freshcare                                      | Freshcare Membership and Royalty Fee \$170 + Freshcare Audit \$550 | As per application costs                           |
| Non GMO  | \$550  | \$550 + RAF + Testing                              |

**TABLE 8: REGIONAL AUDIT FEES ("RAF")**

**Audit Fees are charged at a flat fee of \$1,095 (excluding GST)**

RAF includes the first 3 hours of audit and administration. Additional audit time and administration is charged at \$175/ hour. Operations with multiple certification services for the same site address are charged per service.

If an audit is cancelled within 48 hours of the scheduled time and date, a cancellation fee equal to your RAF will be charged. A reschedule fee of \$175 is charged where the audit is rescheduled outside of a normal scheduled audit run.

The late document submission fee of USDA NOP, Korea, JAS is \$175.

**TABLE 9: INDUSTRY DEVELOPMENT LEVIES**

Calculated on gross organic sales. Annual IDL paid within terms subject to 10% discount. These levies are charged by Australian Organic Limited (AOL) and collected by ACO on their behalf. **The levies listed below exclude GST.**

**TABLE 10: COSMOS SERVICE LEVY (Annual)**

| Producer Tiers |                       |             |         | Processor / Wholesaler Tiers |                         |               | COSMOS Sales | Levy                         |       |
|----------------|-----------------------|-------------|---------|------------------------------|-------------------------|---------------|--------------|------------------------------|-------|
| 1              | \$0                   | - \$50,000  | No levy | 1                            | \$0                     | - \$50,000    | \$330        | Up to \$1,500,000            | 0.70% |
| 2              | \$50,001              | - \$100,000 | \$440   | 2                            | \$50,001                | - \$100,000   | \$440        | \$1,500,000 to \$3,000,000   | 0.40% |
| 3              | \$100,001             | - \$150,000 | \$688   | 3                            | \$100,001               | - \$200,000   | \$495        | \$3,000,000 to \$12,000,000  | 0.20% |
| 4              | \$150,001             | - \$250,000 | \$1,100 | 4                            | \$200,001               | - \$300,000   | \$825        | \$12,000,000 to \$30,000,000 | 0.10% |
| 5              | \$250,001             | - \$350,000 | \$1,650 | 5                            | \$300,001               | - \$400,000   | \$1,155      | Over \$30,000,000            | 0.05% |
| 6              | \$350,001             | - \$450,000 | \$2,200 | 6                            | \$400,001               | - \$500,000   | \$1,485      |                              |       |
| 7              | \$450,001             | - \$550,000 | \$2,750 | 7                            | \$500,001               | - \$600,000   | \$1,815      |                              |       |
| 8              | \$550,001             | - \$650,000 | \$3,300 | 8                            | \$600,001               | - \$700,000   | \$2,145      |                              |       |
| 9              | \$650,001             | - \$750,000 | \$3,850 | 9                            | \$700,001               | - \$800,000   | \$2,475      |                              |       |
| 10             | \$750,001 and greater |             | \$4,400 | 10                           | \$800,001               | - \$900,000   | \$2,805      |                              |       |
|                |                       |             |         | 11                           | \$900,001               | - \$1,000,000 | \$3,135      |                              |       |
|                |                       |             |         | 12                           | \$1,000,001             | - \$1,200,000 | \$3,630      |                              |       |
|                |                       |             |         | 13                           | \$1,200,001 and greater |               | \$4,400      |                              |       |